

**MEDIATION**  
**SUMMER INTERSESSION 2015**

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**Course Learning Objectives:**

By the end of the week, you should:

1. Know the differences between arbitration and mediation and be able to explain them.
2. Understand the role of lawyers in mediation and be able to represent a client in a mediation with the skill of a first year lawyer.
3. Be able to mediate non-complex disputes at the level of a beginning mediator.
4. Know how to complete your registration with the Georgia Office of Dispute Resolution.

**First Reading Assignment**  
*Alternatives to Litigation, Chapters 1-5*  
*Getting to Yes, pages 1-39*

**Monday, May 18**

8:30-10:30 Overview of Conflict and Alternative Dispute Resolution  
10:30-11:00 The ADR Options  
11:00-11:15 Break  
11:15-12:30 Mediation Demonstration  
12:30-1:00 Lunch  
1:00-2:45 Communication Skills  
2:45-3:30 Getting to the Table--Preliminary Matters

**Reading Assignment #2**  
*Alternatives to Litigation, Chapters 6-7*  
*Getting to Yes, pages 40-93*

**Tuesday, May 19**

8:30-10:30 Need Exploration Skills and Interest Based Bargaining  
10:30-10:45 Break  
10:45-12:15 Opening Statements  
12:15-12:45 Lunch  
12:45-2:00 Mediator Job Description and Joint Session  
2:00-3:30 The Caucus

**Reading Assignment #3**  
*Alternatives to Litigation, Chapters 8-9, 12*  
*Getting to Yes, pages 94-148*

**Wednesday, May**

8:30-10:00 Reconvening and Resolution

10:00-11:00 Agreement Writing

11:00-11:15 Break

11:15-12:30 The Role of Lawyers in Mediation

12:30-1:00 Lunch

1:00- 2:15 In-Class Role Play

2:15-3:15 Ethical and Legal Considerations

3:15-3:30 Role Play Distribution and Instruction

**Reading Assignment #4**

*Getting to Yes*, pages 149-187

**Role Plays**

**Thursday, May 21**

8:30-10:15 Role Play

10:15- 10:30 Break

10:30-12:15 Role Play

12:15-12:45 Lunch

12:45-2:15 Mediation Troubleshooting — Overcoming Impasse

2:15-3:30 Diversity Issues in Mediation

**Reading Assignment #5**

**Role Plays**

**Friday, May 22**

8:30-10:15 Role Play

10:15-12:00 Role Play

12:00-12:30 Lunch

12:30-2:15 Role Play

2:15-3:30 Registering as a Mediator, Observations, Q & A, and Closing

**\*Important Note: You must attend 28 hours of this class (not counting lunch or breaks) to earn your mediation certificate, which is required to register as a mediator with the Georgia Office of Dispute Resolution.**

Please sign up for the class TWEN site so you can download materials you'll need for class and so I can inform you when certificates are ready.