

Client Interviewing and Counseling

Introduction to Course; Introduction & Fundamental Counseling Skills; Motivation; Active Listening; Forms of Questions	Binder - Chapters 1, 2, 3, 4
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**PROFESSOR LUNA
CLIENT INTERVIEWING AND COUNSELING**

**SYLLABUS
SUMMER INTERSESSION 2013**

REQUIRED TEXT:

Binder, Bergman, Price and Tremblay, Lawyers As Counselors. 3rd Edition.

In addition to the required text, you will be required to read materials handed out in class.

Homework will be announced each day or week in class.

Class	Subject	Required Reading
May 21	Introduction to Course; Introduction & Fundamental Counseling Skills; Motivation; Active Listening; Forms of Questions	Binder - Chapters 1, 2, 3, 4
May 22	Information Gathering: Beginning Client Conferences; Eliciting Time Lines; Theory Development; Role Play	Binder - Chapters 5, 6, 7, 8
May 23	Information Gathering: Information Gathering in Transactional Settings; Concluding Client Conferences; Interviewing Strategies for Criminal Defense Counsel; Gathering Information from Difficult Clients; Role Play	Binder - Chapters 9, 10, 11, 12
May 24	Decision Making: Principles Underlying Effective Counseling; Implementing an Effective Counseling Process; Clarifying Client's Objectives; Identifying Alternatives; Role Play	Binder – Chapters 13, 14, 15, 16
May 25	Decision Making: Identifying Consequences; Final Decision Making; Counseling Model & Litigation; Counseling "Deals" Clients; Counseling Formal and Informal Organizational Clients; Role Play; Wrap-Up	Binder – Chapters 17, 18, 19, 20, 21

**PROFESSOR LUNA
CLIENT INTERVIEWING AND COUNSELING
COURSE POLICIES
SUMMER INTERSESSION 2013**

This is a pass/fail/no credit class. A passing grade in this class requires the following:

1. **Preparation** – You must be prepared to discuss the reading assigned for a class. In addition to the reading assignments listed on the course syllabus, you will be responsible for additional reading handed out in class.
2. **Homework** – Throughout this course you will be assigned homework assignments that consist of a research and/or written component. Failure to complete homework assignments may result in a failing or no-credit grade. Timeliness is also required. As a general rule, you will not receive credit for assignments that are turned in after the deadline.
3. **Professionalism** – Client Interviewing and Counseling is a learning by doing class. Therefore, we will be engaging in a number of simulations of the interviewing and counseling process. In these simulations you will be assigned to play roles and you may be asked to critique your classmates on their performance. These simulations and critiques require the utmost professionalism in order to be a successful learning experience. You are expected to participate in these exercises with sincerity and good faith. You may have to “get into character” and forget that the person on the other side of the table is a friend. When you are asked to critique, please remember that a professional critique includes both positive feedback and constructive criticism.
4. **Attendance** – Pursuant to John Marshall Law School’s attendance policy, missing any classes will result in an automatic W/F.
5. **Collaboration Policy/Honor Code** – In this course, you will engage in several exercises and assignments that require group work. For those exercises, you may collaborate with your classmates to complete the assignment. If the assignment is an individual assignment, then the policy, unless otherwise stated, is as follows: (1) your work must be your own; and (2) no other person may read or edit your work.