

MEDIATION  
WINTER INTERSESSION 2014

Professor Andrea Doneff  
[adoneff@johnmarshall.edu](mailto:adoneff@johnmarshall.edu)  
404.872.3593 x254

**Course Learning Objectives:**

By the end of the week, you should:

1. Know the differences between arbitration and mediation and be able to explain them.
2. Understand the role of lawyers in mediation and be able to represent a client in a mediation with the skill of a first year lawyer.
3. Be able to mediate non-complex disputes at the level of a beginning mediator.
4. Know how to complete your registration with the Georgia Office of Dispute Resolution.

**Monday, January 6**

9:00-10:30    Overview of Conflict and Alternative Dispute Resolution

10:30-11:00    The ADR Options

11:00-11:15    Break

11:15- 12:15    Mediation Demonstration

12:15-1:00    Lunch

1:00-2:45    Communication Skills

2:45-3:30    Getting to the Table--Preliminary Matters

**Tuesday, January 7**

9:00-10:30    Need Exploration Skills and Interest Based Bargaining

10:30-10:45    Break

10:45-12:00    Opening Statements

12:00-12:45    Lunch

12:45-2:00    Mediator Job Description and Joint Session

2:00-3:30    The Caucus

### **Wednesday, January 8**

9:00-9:45      Reconvening and Resolution  
9:45-10:30    Agreement Writing  
10:30-10:45   Break  
10:45-12:15   The Role of Lawyers in Mediation  
12:15-1:00    Lunch  
1:00- 2:15    In-Class Role Play  
2:15-3:15    Ethical and Legal Considerations  
3:15-3:30    Role Play Distribution and Instruction

### **Thursday, January 9**

9:00-10:45    Role Play  
10:45- 11:00   Break  
11:00-12:45   Role Play  
12:45-1:30    Lunch  
1:30-2:30    Mediation Troubleshooting—Overcoming Impasse  
2:30-3:30    Diversity Issues in Mediation

### **Friday, January 10**

9:00-10:45    Role Play  
10:45-12:30   Role Play  
12:30-1:15    Lunch  
1:15-3:00    Role Play  
3:00-3:30    Registering as a Mediator, Q & A, and Closing

**Important Note: You must attend 28 hours of this class (not counting lunch or breaks) to earn your mediation certificate, which is required to register as a mediator with the Georgia Office of Dispute Resolution.**

**Please sign up for the class TWEN site so you can download materials you'll need for class and so I can inform you when certificates are ready.**